ADVANCED SALES ANALYSIS OPTION

The Advanced Sales Reporting Option includes a compilation of reports, dissecting sales statistics in a number of different ways.

These reports have been designed to assist in the analysis and interpretation of sales data within Arrow.

SALES ANALYSIS REPORTS INCLUDE
- Sales Code X Debtor Code: This report includes MTD and YTD sales quantity and value by Sales Code, by Stock Category. This report can be printed by sales code.
- Sales Code X Stock Category: This report includes MTD and YTD sales quantity and value by Sales Code by Stock Category. This report can be printed by sales code.
- Sales Code X Debtor Code X Stock Code: This report can be printed in summary or detail format, this report includes MTD quantity and values, including a margin value and percentage. This report can be printed by sales code, customer code or stock category.
- Debtor Code X Sales Code: This report includes MTD and YTD sales quantity and value by Debtor Code by Stock Code. This report can be printed by debtor code.
- Debtor Code X Stock Code Monthly Detail: This report includes 12 individual months sales details by Debtor Code by Stock Code optionally printing quantity, value or both. This report can be printed by debtor code.
- Sales Code X Debtor X Stock Code: This report can be printed in detail or summary format, this report includes MTD and YTD sales quantity and value, including a margin value and percentage. This report can be printed by sales code.

- Sales X Stock Category X Stock Code: This report includes MTD and YTD sales quantity, sales value and cost including margin value and percentage by stock category or stock code. This report can be printed by stock code or stock category in stock code or alpha sequence, including supplier code.
- 1 2 Month Sales By Debtor Code: This report includes 1 2 individual months sales value for each Debtor Code, and calculates the sales value percentage that each debtor represents of the total sales value. This report can be printed by debtor code, in alpha or debtor code sequence.
- 1 2 Month Sales By Sales Code: This report includes 1 2 individual months sales value for each Sales Code by Debtor Code, and calculates the sales value percentage that each represents of the total sales value. This report can be printed by sales code, in alpha or value sequence.
- Sales History Report: This report can be printed in summary or detail format, when selecting in detail format individual transaction details listed, including date, invoice number and transaction type. This report can be printed by Sales Code by Date range in either stock or debtor sequence.